

Europass Curriculum Vitae

Personal information

First name(s) / Surname(s)	Simon Critchell	
Address	Via 4 Novembre Snc Santo Stefano di Sessanio - (L'Aquila) (Italy)	
Telephone(s)	+39 3334929871	Mobile +39 3334929871
E-mail(s)	Personal Email : simon@simoncritchell.com	
Nationality	French	
Date of birth	02 March 1980	
Gender	Male	



Desired employment / Occupational field

Business Unit Manager

Work experience

Dates	16 July 2011 - 30 January 2012
Occupation or position held	Business Developer
Main activities and responsibilities	Outsourcer Building Strategies for local company's. Has responsibilities of developing new business with Integrated Systems in order to establish commercial relationships. Required to manage and improve the Customer Relation Management Automated System.
Name and address of employer	ProdPool Ltd 10 Exchequer Steet, Dublin 2 Dublin (Ireland)
Type of business or sector	Business Process Outsourcing & ICT Service Management.
Dates	01 October 2010 - 30 June 2011
Occupation or position held	Project Manager
Main activities and responsibilities	Managing Web based Projects in the Foreign Exchange Markets for EMEA Area.
Name and address of employer	BaxterFX Group The Anchorage, 17-19 Sir John Rogerson's Quay, Dublin 2 Dublin (Ireland)
Type of business or sector	Foreign Exchange
Dates	01 December 2009 - 30 September 2010
Occupation or position held	Business Developer
Main activities and responsibilities	Tourism Start Up selling IT Services to the Tourism Industry.
Name and address of employer	DTISystem SNC Fonte Cerretto, 67100 Assergi (Italy)
Type of business or sector	Saas
Dates	15 May 2009 - 30 November 2009
Occupation or position held	Business Developer
Main activities and responsibilities	Diversifying from Company Core Business opening new global business opportunities.
Name and address of employer	OBX S.r.l Epu Building - Leonardo da Vinci International Airport, 00054 Fiumicino (Italy)

Type of business or sector	Provider of global information and telecommunication solutions for the air transport industry.
Dates	01 March 2007 - 06 April 2009
Occupation or position held	Corporate Travel Management Advisor
Main activities and responsibilities	Turnkey Taylor Made Seamless Offsite management team meeting, Corporate Travel, Outdoor Recreational Incentives, Sales Meetings, Outdoor Team Building, Employee Rewards.
Name and address of employer	GoFreeride Via 4 Novembre Snc, 67020 Santo Stefano di Sessanio (Italy)
Type of business or sector	CTM
Dates	01 April 2006 - 28 February 2007
Occupation or position held	Junior Marketing Manager
Main activities and responsibilities	We have Worked on Branding and Packaging the Extend Hotel Concept " Albergo Diffuso"
Name and address of employer	Sextantio SRL Via Sotto gli Archi SNC, 67100 Santo Stefano di Sessanio (Italy)
Type of business or sector	Tourism Innovative Concepts
Dates	01 October 2005 - 30 March 2006
Occupation or position held	Sales Manager
Main activities and responsibilities	Selling the DNI Freeride Brand of DAINESE in Italy.
Name and address of employer	Dainese Spa via dell'Artigianato 35, 36060 Molvena (VI) (Italy)
Type of business or sector	Freeride Apparel & Accessories Summer/ Winter Season
Dates	01 April 2003 - 30 September 2005
Occupation or position held	Founder, Business Developer, Sales & Marketing.
Main activities and responsibilities	Being the distributor of such a new brand in a unexisting Market. I started from scratch becoming a solid growing organization.
Name and address of employer	Ozone Kites Parapex, Co LTD, Binh Tan Dist Ho Chi Minh City (Vietnam)
Type of business or sector	Kites & Paragliders Development
Dates	04 September 1996 - 30 October 1999
Occupation or position held	Spares Sales Division
Main activities and responsibilities	Managing the product orders, sales in spare part division of Norauto.
Name and address of employer	Norauto Avenue du Perthus, 66000 Perpignan (France)
Type of business or sector	Automotive Distribution

Education and training

Dates	02 September 1997 - 30 June 2001
Title of qualification awarded	CAP-BEP-VDC
Principal subjects / occupational skills covered	Sales, Marketing, Communication Diplome in AFPA Private French School.
Name and type of organisation providing education and training	AFPA (Agence de Formation pour Adulte.) RN7, 66000 Rivesltes, Perpignan. (France)
Level in national or international classification	ISCED 2

Personal skills and competences

Mother tongue(s) **English**

Other language(s)

Self-assessment

European level (*)

French

Italian

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user
C2	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user

(*) [Common European Framework of Reference \(CEF\) level](#)

Social skills and competences

Agile and open to new challenges, I easily integrate my self with people.

Organisational skills and competences

I've spent over 9 years organizing, coordinating. My organizing skills has grown solid.

Technical skills and competences

Versatile skills in implementing technology systems.

Computer skills and competences

I use all common Systems: Linux, Windows, Crm, Erp, Support, Collaborative, Cms, E-Commerce, Html, Php, MySql.

Artistic skills and competences

I play music, I Draw and Paint.

Other skills and competences

I am very patient. I've really travelled a lot, living and meeting various situations, people and cultures all over the world. I still love traveling and I feel it helps me dealing with my everyday issues in a comfortable way.

Driving licence(s)

A1, B

Additional information

Marital Status: Separated, Two children.

Available for Business Travel (National & International)

Annexes

Sports:

Sailing, Swimming, Diving, Running, Climbing, Trekking, Mountain Biking, Windsurfing, kitesurfing, Snowkiting, Paragliding, Speed Flying, Alpine Mountaineering, Skiing, Squash, Spinning, Canyoning, Speleology, Buggy, Atb, Sup.

Ai sensi del decreto legislativo n. 196 del 30 giugno 2003 (denominato "Codice in materia di protezione dei dati personali"), autorizzo al trattamento dei dati personali contenuti nel presente Curriculum Vitae per permettere un'adeguata valutazione della mia candidatura finalizzata all'assunzione.

L'Aquila 16 February 2012

Signature

